



Applications are invited from suitably qualified candidates for the following position

**Global Partnerships Manager  
Professional 6 (P6)  
Executive Director of Engagement  
Permanent (Full-Time)**

**Dublin City University**

Dublin City University (DCU) is a young, ambitious and vibrant university, with a mission ‘to transform lives and societies through education, research, innovation and engagement’. Known as Ireland’s ‘University of Enterprise’, DCU is a values-based institution, committed to the delivery of impact for the public good. DCU was named Sunday Times Irish University of the Year 2021.

DCU is based on three academic campuses in the Glasnevin-Drumcondra region of north Dublin. More than 18,000 students are enrolled across five faculties – Science and Health, DCU Business School, Computing and Engineering, Humanities and Social Sciences and DCU Institute of Education.

DCU is committed to excellence across all its activities. This is demonstrated by its world-class research initiatives, its cutting-edge approach to teaching and learning, its focus on delivering a transformative student experience, and its positive social and economic impact. The university continues to develop innovative programmes in collaboration with industry, such as the DCU Futures suite of degrees, which are designed to equip graduates with the skills and knowledge required in a rapidly evolving economy.

DCU’s pursuit of excellence has led to its current ranking among the top 2% of universities globally. It is also one of the world’s Top Young Universities (QS Top 100 Under 50, Times Higher Top 150 Under 100). In the Times Higher Education University Impact Rankings 2021, DCU ranked 23rd in the world for its approach to widening participation in higher education and its ongoing commitment to eradicating poverty, while it ranks 38th globally for its work in reducing inequality and 89th globally for gender equality.

The university is ranked 23rd in the world and first in Ireland for its graduate employment rate, according to the 2020 QS Graduate Employability Rankings. Over the past decade, DCU has been the leading Irish university in the area of technology transfer, as reflected by licensing of intellectual property.

## **Overview of the department**

To deliver on DCU's mission as a European university in a globally connected world, it is critical to grow and maintain a diverse network of global partnerships and strategic alliances. These partnerships augment the University's international profile and promote its reputation for excellence in research and education.

Our international partners are critical to communicating DCU's strengths and supporting our position and ranking in the global community. The more effectively our staff and students are supported in this work, the more effective they can be as ambassadors for DCU.

Through our international partnerships we work to leverage complementary expertise, stimulate mutual projects, boost the mobility of staff and students, build a more multicultural campus community, augment our curriculum and expand our research impact. The role will operate on a whole of university basis – across teaching and learning, research and engagement.

## **Role Profile**

The Global Partnerships Manager will be responsible for monitoring and supporting the implementation of DCU's Internationalisation strategy with a focus on priority international partnerships and networks. The strategy will be progressed through proactive coordination and targeting of our activities, including joint research, international student recruitment, joint programme offerings (including online learning), faculty and staff exchange and student mobility, deepening the University's existing relationships and exploring potential partnerships in key markets.

Working in collaboration with the Student Recruitment Office, the Research Office, and the Mobility and Placements Office, the Global Partnerships Manager will prioritise the growth of new partnerships and strengthen DCU's engagement in key markets. They will also identify and seek to exploit new non-exchequer revenue streams, and develop pro bono contributions in support of the developing world and global challenges.

## **Duties and Responsibilities**

Please refer to the job description for a list of duties and responsibilities associated with this role.

## **Qualifications and Experience**

### **Essential:**

- A primary degree or equivalent (NFQ Level 8) in a related field is required.
- A minimum five years' relevant experience, at managerial or specialist level in a related field.
- Strong knowledge of Higher Education in key markets, e.g; Europe, North America and Asia.
- Experience in developing partnerships with overseas institutions and agencies with a demonstrated record of success.
- A high degree of flexibility as significant travel anticipated, including representing DCU at events and meetings on campus and overseas.
- An ability to manage several projects and deadlines, delivering to tight deadlines while retaining attention to detail.
- Excellent communication (both verbal and written), networking, teamwork and interpersonal skills

**Desirable:**

- A postgraduate qualification is desirable.
- Strategic mindset, with strong negotiation skills

**Essential Training**

The postholder will be required to undertake the following essential compliance training: Orientation, Health & Safety and Data Protection (GDPR). Other training may need to be undertaken when required.

**Salary Scale:**

Professional 6 (P6) - € 55,045 - € 78,413

Appointment will be commensurate with qualifications and experience and in line with current Government pay policy

**Closing date:** Monday, 24<sup>th</sup> October 2022

**For more information on DCU and benefits, please visit [Why work at DCU?](#)**

**Informal Enquiries in relation to this role should be directed to:**

Laura Mahoney, Executive Director of Engagement, Dublin City University.

Email: [Laura.Mahoney@dcu.ie](mailto:Laura.Mahoney@dcu.ie)

Please do not send applications to this email address, instead apply as described below.

**Application Procedure:**

Application forms are available from the DCU Current Vacancies website at

<https://www.dcu.ie/hr/vacancies-current-vacancies-external-applicants>

Applications should be submitted by e-mail with your completed application form to

[hr.applications@dcu.ie](mailto:hr.applications@dcu.ie)

**Please clearly state the role that you are applying for in your application and email subject line:  
Job Ref #BC220912 Global Partnerships Manager (P6)**

*Dublin City University is an equal opportunities employer.*

*In line with the Employment Equality Acts 1998 – 2015, the University is committed to equality of treatment for all those who engage with its recruitment, selection and appointment processes.*

*The University's Athena SWAN Bronze Award signifies the University's commitment to promoting gender equality and addressing any gender pay gaps. Information on a range of university policies aimed at creating a supportive and flexible work environment are available in the [DCU Policy Starter Packs](#)*