



Applications are invited from suitably qualified candidates for the following position:

Commercialisation & Industry Engagement Coordinator

Senior Administrative Assistant II

Insight SFI Research Centre for Data Analytics

Fixed Term Contract up to 24 months

Dublin City University

Dublin City University www.DCU.ie is a young, ambitious and vibrant University, with a mission 'to transform lives and societies through education, research, innovation and engagement'. Known as Ireland's 'University of Enterprise and Transformation', it is committed to the development of talent, and the discovery and translation of knowledge that advances society and the economy. DCU is the Sunday Times Irish University of the Year 2021.

The University is based on three academic campuses in the Glasnevin-Drumcondra region of north Dublin. It currently has more than 18,000 students enrolled across five faculties – Science and Health, DCU Business School, Computing and Engineering, Humanities and Social Sciences and DCU Institute of Education. DCU is committed to excellence across all its activities. This is demonstrated by its world-class research initiatives, its cutting-edge approach to teaching and learning, its focus on creating a transformative student experience, and its positive social and economic impact. This exceptional commitment on the part of its staff and students has led to DCU's ranking among the top 2% of universities globally. It also consistently features in the world's Top 100 Young Universities (currently in QS Top 70 Under 50, Times Higher Top 150 Under 100).

DCU is placed 84th in the world, in the Times Higher Education University Impact Rankings – measuring higher education institutions' contributions towards the UN Sustainable Development Goals. Over the past decade, DCU has also been the leading Irish university in the area of technology transfer, as reflected by licensing of intellectual property.

Insight

The Insight Centre for Data Analytics (<http://www.Insight-centre.org>) is an SFI funded Research Centre which brings together researchers from University College Dublin, NUI Galway, University College Cork, and Dublin City University, as well as other partner institutions, Trinity College Dublin (TCD), University of Limerick (UL), National University of Ireland, Maynooth (MU) and Tyndall National Institute. It creates a critical mass of more than 400 researchers from Ireland's leading ICT clusters to carry out research on a new generation of data analytics technologies in a number of key

application domain areas, such as Health and Human Performance, Smart Communities, Internet of Things, Enterprise and Services and Sustainability and Operations.

The €150m Centre is funded by Science Foundation Ireland and a wide range of industry and European Union partners. Insight's research focus encompasses a broad range of data analytics technologies from machine learning, decision analytics and social network analysis to linked data, recommender systems and the sensor web. Together, with more than 220 partner companies, Insight researchers are solving critical challenges in the areas of Connected Health and the Discovery Economy.

Principle Duties and Responsibilities

Please see the job description for a full list of duties and responsibilities.

Qualifications and Experience

Essential: Candidates must have a Primary Degree or equivalent (NFQ Level 7) in an appropriate area such as business or marketing or engineering, computing or life sciences plus 3 years' relevant experience in a business development, sales or client management role.

In addition to the above it is also desirable that candidates hold a Master's degree or PhD in a related area such as Life Sciences, Engineering or Computing. Experience in managing and coordinating funding/revenue and project acquisition through industry, and/or national and international funding agency collaboration would be beneficial.

It is desirable for the candidate to have a subset of the following skills:

- Knowledge of relevant academic structures and the Higher Education sector
- Experience in establishing or running collaborative research projects between academic institutions and industry.
- strong communication and negotiating skills. The successful candidate must be able to present to both current and potential industry partners at Senior Management, Research and Development and Sales and Marketing levels.
- Strong analytical, administrative and stakeholder management skills with good judgement skills and an ability to influence and persuade at the highest level is essential.
- Proven ability to manage multiple simultaneous proposals
- Knowledge of the IP issues arising in the context of academic research and in particular related to computer software and algorithms.

As a summary the candidate must have:

- Strong focus on delivering results in line with desired objectives
- Experience in successfully leading and/or assisting teams
- A pro-active self-starter with the ability to encourage and stimulate cross-group collaboration
- Exceptional communication skills, both written and oral

- Strong problem solving and analytical skills and an ability to learn quickly
- High level of proficiency in IT packages including MS Office, MS Project etc.

Mandatory Training

The post holder will be required to undertake the following mandatory compliance training: Orientation, Health and Safety, Research Integrity and Intellectual Property and Data Protection training. Other training may need to be undertaken when required.

Salary Scale: Senior Administrative Assistant (Grade V.II) €50,302 - €68,024 salary scales.

Appointment will be commensurate with qualifications and experience will be made on the appropriate point of the salary scale, in line with current Government pay policy.

Closing date: Friday 2nd of April 2021

Informal Enquiries in relation to this role should be directed to:

Dr. Breda Kiernan, Centre Manager, Insight SFI Research Centre for Data Analytics, Dublin City University.

Email: breda.kiernan@insight-centre.org

Phone: 01 700 7931

Please do not send applications to these email addresses, instead apply as described below.

[Why work at DCU?](#)

Application Procedure

Application forms are available from the DCU Current Vacancies website at

<https://www.dcu.ie/hr/vacancies/current.shtml>.

Applications must be submitted by e-mail to hr.applications@dcu.ie

**Please clearly state the role that you are applying for in your application and email subject line:
Job Ref #RF1486 Commercialisation & Industry Engagement Coordinator**

Dublin City University is an equal opportunities employer.

In line with the Employment Equality Acts 1998 – 2015, the University is committed to equality of treatment for all those who engage with its recruitment, selection and appointment processes. The University's Athena SWAN Bronze Award signifies the University's commitment to promoting gender equality and addressing any gender pay gaps. Information on a range of university policies

aimed at creating a supportive and flexible work environment are available in the DCU Policy Starter Packs