



**Research & Innovation Support**  
**Research & Enterprise Hubs**  
**Commercialisation Support Officer (Grade V)**  
**(Full Time Fixed Term Contract up to 3 years)**

**Background and Introduction**

DCU launched its Strategy for Research and Innovation in June 2013. DCU sets out to be recognised internationally as a globally engaged research-intensive university of enterprise that is distinguished by its focus on translation of knowledge to societal and economic benefits. DCU aims to align its research activities to address selected 'grand challenges' of national and international importance. To do so, and based on its areas of academic excellence, DCU is organising its research and innovation activities into a matrix structure comprising four 'research and enterprise hubs' that closely match key areas identified by the national Research Prioritization exercise and in Horizon 2020. For further detail on the Research and Enterprise Hubs please refer to *Appendix 1*.

The key objectives of the Research & Enterprise Hubs are:

- To define DCU's research areas where we have unique capabilities and target these capabilities to big societal challenges;
- To integrate our technology platforms with our health research to enhance our ability to holistically address societal issues;
- To discover what problems industry need to be solved, engage with them and solve them;
- To drive research at the interfaces of the Hubs;
- To support funding applications from staff;
- To support staff's interactions with Enterprise.

In order to achieve these ambitious objectives, the University wishes to appoint a Commercialisation Support Officer.

**Duties and responsibilities**

Reporting to the Director of Innovation the appointed candidate will support the marketing and commercialisation of DCU's technologies, facilities and expertise in DCU's new Research and Enterprise Hub for ICT.

The Commercialisation Support Officer will:

- Work with the Hub Director and the Hub's Business Development Manager to help build links with indigenous and international industry, to create awareness of DCU's expertise and technologies, and to promote the transfer and implementation of new technologies.
- Assist the relevant Hub Director and Business Development Manager with executing the Hub's strategy for collaboration with industry through research contracts, consultancy and knowledge transfer.
- Work with researchers whose projects are associated with the relevant Hub, to develop and execute commercially-relevant projects.
- Engage with potential industry partners to identify areas for potential commercialisation of research and to develop projects based on the commercial use-cases.

- Provide project management to multiple research and commercial engagement projects and, where necessary, act as client liaison manager.
- Liaise closely with the Hub Director and Business Development Manager to help identify and protect Intellectual Property (IP) from research associated with the area of interest of the Hub.
- Assist the Hub Director and Business Development Manager with IP audits of relevant research activities.
- Liaise with staff in Research and Innovation Support to provide commercial support to the academic community in the Hub for developing commercially relevant research proposals that are aligned with DCU's strategy for research and innovation.
- Liaise with the Marketing Development Officer and Commercialisation Support Officers of the other Research and Enterprise Hubs to maintain awareness of research and innovation activities in the other Hubs and their key engagements with external enterprises, and seek opportunities for cooperation between the Hubs.

**Qualifications and Experience:**

Applicants should have a postgraduate degree in Engineering or Computer Science and a minimum of three years' experience within industry in business development, project management or marketing with a good understanding of IP management practices.

The successful candidate will also ideally have:

- Demonstrated communication, presentation and interpersonal skills with the ability to build relationships externally and gain support from management and staff internally
- Demonstrated ability in winning support and funding from multiple sources
- Experience of managing operations and projects
- Excellent administrative, organisational, written and verbal communication skills
- The ability to meet deadlines, prioritise and multi-task
- Knowledge of technology trends and commercial issues in the area of Information and Communications Technologies (ICT) is essential
- An additional business qualification, preferably an MBA, would be a distinct advantage.

**Salary Scale:**                **€45,452 – €54,611**  
    **€40,906 - €49,477\***

*\* Applies to new entrants to the public sector after 01 January 2011*  
 Appointment will be commensurate with qualifications and experience

**Full details of salary upon promotion for internal staff can be viewed at:**

<http://www.dcu.ie/sites/default/files/hr/pdfs/Pay-Upon-Promotion-Internal-Staff.pdf>

**Closing Date:**                **2<sup>nd</sup> February 2015**

Applications should include a CV and covering letter and be submitted with the application form as outlined below.

Application forms are available from the *DCU Current Vacancies (open Competitions)* website at <http://www.dcu.ie/vacancies/current.shtml> and also from the Human Resources Department, Dublin City University, Dublin 9. Tel: **+353 (0) 1 7005149**.

Applications should be submitted by email to [hr.applications@dcu.ie](mailto:hr.applications@dcu.ie) or by Fax: **+353 (0)1 7005500** or by post to the Human Resources Department, Dublin City University, Dublin 9.

***Dublin City University is an equal opportunities employee***

## Appendix 1 – Commercialisation Support Officer

### Background

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- Health technologies, and the healthy and ageing society;
- Information technology and the digital society;
- Sustainable economies and societies; and
- Democratic and secure societies

and three cross-cutting support platforms:

- the societal impact platform;
- the business innovation platform;
- and the science and technology enhancement platform



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The key objective of the cross cutting platforms is to support the hub in specific activities:

The Science and Technology Enhancement platform is structure which aims at

- 1) Achieving operational excellence in the following aspects:
  - Administration of Research Centres;
  - Research project management and administration;
  - Management, development and sustainability of DCU technical research infrastructure.
- 2) Enhance our research in technology platform disciplines in order to position DCU as the partner of choice for collaborative research in the national and the international stage both within academia and industry markets.