Applications are invited from suitably qualified candidates for the following position:

#RF1251 Business Development Manager in FPC@DCU

Fraunhofer Project Centre for Embedded Bioanalytical Systems at Dublin City University – a joint initiative of Science Foundation Ireland and Fraunhofer

Fixed Term until 31 December 2021

**Duties and Responsibilities:**
Please refer to the job description for a full list of duties and responsibilities associated with this role.

This position is open to candidates who meet the following criteria:

- A primary degree in a relevant scientific / engineering discipline
- A PhD, MBA and / or equivalent experience in business development and / or marketing roles in industry and an understanding of intellectual property management practices
- Business development experience in an applied-research or industrial environment, ideally in a Fraunhofer-type organisation on projects aiming at high TRLs
- An ability to professionally communicate with decision-makers in industry, academia and funding agencies towards creating business for the centre
- Awareness of issues persons with disabilities experience in educational settings and employment

**Additional Experience:**
Existing knowledge of underlying microfluidic design and manufacturing technologies as well as bioanalytical methods, or convincingly demonstrate the willingness and capability to acquire this knowledge to drive FPC@DCU’s business development will be a distinct advantage.

**Salary:** €56,443 - €89,840

**Closing date:** 2nd August 2019

**Informal Enquiries in relation to this role should be directed to:**
Prof. Jens Ducrée, Centre Director, Fraunhofer Project Centre for Embedded Bioanalytical Systems - jens.ducree@dcu.ie.

Please do not send applications to this email address, instead apply as described below.

**Application Procedure:**
Application forms are available from the DCU Current Vacancies (open Competitions) website at
http://www.dcu.ie/vacancies/current.shtml and also from the Human Resources Department, Dublin City University, Dublin 9. Tel: +353 (0)1 7005149.

Applications should be submitted by e-mail to hr.applications@dcu.ie or by Fax: +353 (0)1 700 5500 or by post to the Human Resources Department, Dublin City University, DCU Glasnevin Campus, Dublin 9, D09W6Y4.

Dublin City University is an equal opportunities employer