



Applications are invited from suitably qualified candidates for the following position:

#RF1251 Business Development Manager in FPC@DCU

Fraunhofer Project Centre for Embedded Bioanalytical Systems at Dublin City University – a joint initiative of Science Foundation Ireland and  Fraunhofer

Fixed Term until 31 December 2021

Duties and Responsibilities:

Please refer to the job description for a full list of duties and responsibilities associated with this role.

This position is open to candidates who meet the following criteria:

- A primary degree in a relevant scientific / engineering discipline
- A PhD, MBA and / or equivalent experience in business development and / or marketing roles in industry and an understanding of intellectual property management practices
- Business development experience in an applied-research or industrial environment, ideally in a Fraunhofer-type organisation on projects aiming at high TRLs
- An ability to professionally communicate with decision-makers in industry, academia and funding agencies towards creating business for the centre Awareness of issues persons with disabilities experience in educational settings and employment

Additional Experience:

Existing knowledge of underlying microfluidic design and manufacturing technologies as well as bioanalytical methods, or convincingly demonstrate the willingness and capability to acquire this knowledge to drive FPC@DCU's business development will be a distinct advantage.

Salary: €56,443 - €89,840

Closing date: 2nd August 2019

Informal Enquiries in relation to this role should be directed to:

Prof. Jens Ducreé, Centre Director, Fraunhofer Project Centre for Embedded Bioanalytical Systems - jens.ducree@dcu.ie.

Please do not send applications to this email address, instead apply as described below.

Application Procedure:

Application forms are available from the DCU Current Vacancies (open Competitions) website at

<http://www.dcu.ie/vacancies/current.shtml> and also from the Human Resources Department, Dublin City University, Dublin 9. Tel: +353 (0) 1 7005149.

Applications should be submitted by e-mail to hr.applications@dcu.ie or by Fax: +353 (0)1 700 5500 or by post to the Human Resources Department, Dublin City University, DCU Glasnevin Campus, Dublin 9, D09W6Y4.

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