



**Insight Centre for Data Analytics**  
**Centre Manager**  
**Fixed term contract to 30<sup>th</sup> June 2025**

**Overview**

The Insight Centre for Data Analytics (<http://www.insight-centre.org>) is a joint initiative between researchers at University College Dublin, NUI Galway, University College Cork, and Dublin City University, as well as other partner institutions. It brings together a critical mass of more than 400 researchers from Ireland's leading ICT centers to develop a new generation of data analytics technologies in a number of key application areas.

The €150m Centre is funded by Science Foundation Ireland and a wide range of industry partners. Insight's research focus encompasses a broad range of data analytics technologies from machine learning, decision analytics and social network analysis to linked data, recommender systems and the sensor web. Together, with more than 220 partner companies, Insight researchers are solving critical challenges in the areas of Connected Health and the Discovery Economy.

**Role & Function**

The Insight Centre at Dublin City University now wishes to recruit a Centre Manager on a fixed-term full-time contract basis who will lead the delivery of the income targets to reach the Centre's financial and KPI targets and will lead and develop a quality and responsive Insight operations team at DCU that will efficiently manage all operational functions of the Centre including: finance, human resources, reporting, system administration and software and IP management. In addition, the Centre Manager will form part of the larger Centre Managers group, working closely with Centre Managers at other Insight sites in order to achieve Insight's vision and ambition.

This position is based at Dublin City University. The post-holder will report to the Centre Director at DCU.

**Duties and Responsibilities:**

The primary responsibilities of the post are:

- Leading the Insight@DCU Operations team and working closely with operational support teams across all Insight sites to help to fulfill the duties and ambitions of the Centre with respect to funding agency and all stakeholder requirements.
- Leading the delivery of income targets towards reaching the Centre's financial and KPI targets as set out by the Insight Executive through raising significant income from corporate and non-exchequer funding sources.
  - Analysis of business opportunities in existing and emerging markets
  - Liaising closely with Insight industry partners to facilitate full engagement with the Insight research programme. Assisting in the interface between industry partners

- and Insight research teams to help maximize the industrial relevance of Insight research with respective industry partners as appropriate.
  - Supporting management of the Insight@DCU intellectual property, confidentiality and contracting with DCU's technology transfer office, Invent.
- In conjunction with the Insight@DCU Director (and partners), formulating and implementing a strategic vision for the Centre.
- Development of compelling technological concepts and partnerships for preparing highly competitive project proposals to companies and funding agencies
  - Proactive engagement with national and international partners, communities and networks.
  - Identifying national and international funding opportunities and coordinating and supporting proposal development.
- Working closely with Insight Funding Investigators and Principal Investigators to ensure the responsiveness of the Operations team to their needs and to support the Funded Investigators and Principal Investigators and their research teams in adjusting to new situations and opportunities through established change management or budgeting adjustment processes.
- Building and maintaining relationships with members of the respective DCU Faculties, Schools and Support units such as Finance, HR, RIS, INVENT etc., to maintain good working relationships on behalf of Insight.
- Fostering and developing links with key personnel in Science Foundation Ireland, Enterprise Ireland and IDA and in other SFI Research Centres in order to ensure that Insight@DCU is meeting all funding agency expectations and requirements.
- Solving complex problems on behalf of the Centre Director.
- Other roles as assigned by the Centre Director or his/her nominee.

The post will involve domestic travel and may involve international travel.

### **Experience and Qualifications**

The successful candidate will have:

- A Ph.D. in a relevant scientific/engineering/computer science discipline with a minimum of 10 years professional experience in technical, operational and team leadership.
- Excellent team leadership skills demonstrated in a research environment (preferably with significant experience in both academic and commercial settings)
- A strong communicator, particularly well-equipped with listening, influencing and negotiating. The successful candidate must be able to present to both current and potential industry partners at Senior Management, Research & Development and Sales and Marketing levels.
- A broad knowledge of the ICT area, ideally with familiarity with the area of data analytics
- An ability to network and influence at all levels
- A focused strategic vision for the Centre. Must be able to work with the Centre Director in building a long-term vision for Insight@DCU and all its research and industry partners
- Proven experience in sustaining and developing relationships with research, industry and funding partners. The Centre Manager must be able to identify and build new industrial, research and strategic partners.
- An openness to innovate and implement change.
- Able to decide on the appropriate action, issue directives and monitor subsequent performance.

**Closing date:** 15<sup>th</sup> May 2019  
**Salary scales:** €79,371 - €103,804 per annum (Admin III)

\*Appointment will be commensurate with qualifications and experience and will be made on the appropriate point of the salary scale, in line with current Government pay policy.

**Informal Enquiries:** Informal queries should be addressed to  
**Name:** Prof. Noel O'Connor, Director, Insight@DCU  
**Email:** [noel.oconnor@dcu.ie](mailto:noel.oconnor@dcu.ie)

Application Procedure

To apply for this role, application forms are available from the DCU Current Vacancies (open Competitions) website at <http://www.dcu.ie/vacancies/current.shtml> and also from the Human Resources Department, Dublin City University, Dublin 9. Tel: +353 (0) 1 7005149.

**Please clearly state the role that you are applying for in your application and email subject line:**  
**#RF1214**

Applications should be submitted by email to [hr.applications@dcu.ie](mailto:hr.applications@dcu.ie) or by Fax: +353 (0)1 7005500 or by post to the Human Resources Department, Dublin City University, Dublin 9. Human Resources Department, Dublin City University, Dublin 9. Tel: +353 1 700 5149; Fax: +353 1 700 5500 Email: Insert [hr.applications@dcu.ie](mailto:hr.applications@dcu.ie)

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